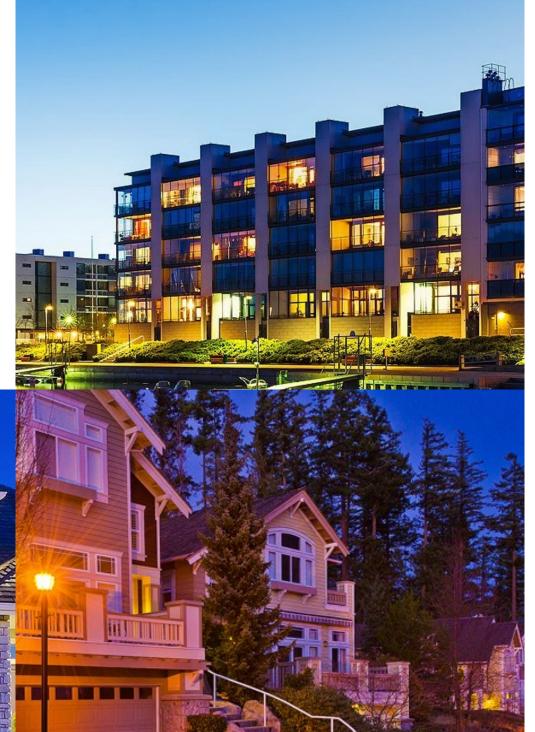


Real Estate Advisory. Marketing. Sales.



### **Business Concept**

From Concept to Community





Advisory Services:

- Land Brokerage
- Market Analysis
- Design Analysis

**Pre-Marketing Services** 

Marketing and Sales Services



### Background







- Thomas C. Skahen is the Founder Streamline Communities. As CEO, he has lead the company as it works with new home construction developers and provides "From Concept to Community" services.
- Founder of the 50 Plus Housing Council via the Builders Association of Greater Boston.
- Performed well over 300 residential market studies
- Selling new homes for 18 years
- Licensed in NH, ME, MA, and RI
- Listing Agreements for 20 new construction projects and several more in the pipeline
- Sold over 4,800 new homes
- Sold over 1.5 billion dollars in real estate
- Largest and most respected new homes sales company in the region
- One of 25 new home sales companies within the country

# **Active Adult Housing**

Bolton, MA January 2022

### Table of Contents

- Background
- Demographic Analysis
- Conclusion

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## Background

- Habitech Communities is proposing the development of 5.4 acres to the West of the Tadmor Subdivision.
- Habitech Communities concept plans indicate the parcel's inclusion in Bolton's existing Mixed-Use Village Overlay District.
- The residential component proposed includes 47 age-restricted ownership units and 5,000 square feet of commercial space.

## Background

- The Town of Bolton has requested a market analysis assessing the current need and demands of active adult housing.
- Purpose of This Document:

To review Bolton and the surrounding towns and highlight the current need for active adult housing.

#### Existing Bolton 55-84 Households 2022:

- The 55-84 Households are 1,069 out of a total of 1,861 or 57.44%.
- This represents the largest demographic in Bolton.

<i>Source: Claritas Pop-Fact</i>	BOLTON	201	10	202	2
Demographic Trend Report		Census	%	Estimate	%
rend Report	Householder 55 to 64 Years	398	23.83%	527	28.32%
	Householder 65 to 74 Years	181	10.84%	387	20.80%
	Householder 75 to 84 Years	65	3.89%	155	8.33%
	Householder 85 Years and over	26		25	
		644	38.56%	1.069	57.44%

#### Existing Bolton Households:

2022 total households 1,861

Existing Bolton Age Restricted (Supply):

 60 active Active Adult Housing units in Bolton at The Regency (Toll Brothers).

Percent of Households That Are Active Adult Housing:

3.2 percent

Existing Area Town Comparison 2022:

- Bolton has one of the highest percentage of 55-84 Households in the area at 57.4%.
- Bolton has one of the lowest percentage of age restricted units at 3.8%.
- In comparison to other Towns, Bolton is far behind on the production of new age restricted housing.

Town	Total Households	55-84 Households	Percentage 55- 84 Households	Existing Active Adult Housing		Proposed Active Adult Housing	Total Active Adult Housing	
Harvard	2,041	1,290	63.2%	52	2.5%	-	52	2.5%
Bolton	1,861	1,069	57.4%	60	3.2%	11	71	3.8%
Hudson	8,360	3,841	45.9%	498	6.0%	64	562	6.7%
Lancaster	2,746	1,377	50.1%	173	6.3%	-	173	6.3%
Stow	2,801	1,569	56.0%	208	7.4%	306	514	18.4%
Berlin	1,365	768	56.3%	130	9.5%		130	9.5%
Total	19,174	9,914	51.7%	1,121	5.8%	381	1,502	7.8%

Source: Claritas Pop-Fact Demographic Trend Report

#### National Population Shift:

- In 2019 Millennial population of 74 million overtook the Baby Boomer population of 72 million nationally.
- 20 years from now, the Millennial will be 43-59 and Gen X 59-74.
- These aging major age cohorts will create new a demand for active adult housing well into the future.

#### **Bolton Population Shift**

- The 55-84 households are expected to grow from1,069 in 2022 to:
  - 1,268 by 2032
  - 1,<u>320</u> by 2042.
- This is 251 households higher than 2022.
- Demand for active adult homes homes will continue to grow over the next 20 years based on population growth and the short supply of active adult homes within the Town and area.

### Conclusion

#### Purpose of This Document:

 To review Bolton and the surrounding towns and highlight the current need for active adult housing.

## Conclusion

#### Key Findings:

- The high percentage of households, coupled with the low percentage of active adult homes, creates an imbalance for the 55-84 demographic.
  - Bolton the second <u>highest</u> percentage of 55-84 Households at 57.4%.
  - Bolton has the <u>lowest</u> percentage of active adult units at <u>3.2%</u> vs. the area average of 5.8%.
- Based on our analysis, there's an enormous demand for active adult housing in Bolton, when comparing to the surrounding towns.
- This demand or imbalance will grow over the next 20 years as the Bolton 55-84 households accelerates by another 250 households.

### Appendix Current Active Adult Sales

140 Sales in 24 months

#### The Regency at Bolton Built by Toll Bros. in 2010 60 age-restricted Townhomes situated on 23 acre country setting Sales last 24 months

				MBR	Full	Half	Gar					
St #	St Name	Unit #	Beds	Level	Baths	Baths	Spaces	List Price	Sale Price	Sq Ft	PPSF	Sale Date
61	Pondside Drive	61	2	1	2	0	2	\$449,000	\$433,500	1,595	\$272	6/23/2020
15	Pondside Drive	15	2	1	2	0	2	\$469,900	\$452,500	1,600	\$283	10/22/2021
11	Pondside Lane	11	2	1	2	0	2	\$449,000	\$420,000	1,612	\$261	8/20/2020
9	Pondside Drive	9	2	1	2	0	2	\$449,000	\$433,000	1,646	\$263	1/25/2021
1	PONDSIDE LANE	1	2	1	2	1	2	\$499,000	\$482,000	2,113	\$228	1/13/2021
42	Pondside Drive	42	2	1	2	1	2	\$529,000	\$529 <i>,</i> 000	2,889	\$183	6/25/2021
			2	1	2	0	2	\$474,150	\$458,333	1,909	\$248	







#### Berlin, MA Age Restricted Active listings, UAG and Sales last 24 months

								MBR	Full	Half	Gar					
Style	Name	# Units	Yr Blt	St #	St Name	Unit #	Beds	Level	Baths	Baths	Spaces	List Price	Sale Price	Sq Ft	PPSF	Sale Date
Duplex	Highland Ridge	66	2022	22	Campbell Rd	35	2	1	2	0	2	\$545,000		1,525	\$357	Active listing
Duplex	Highland Ridge	66	2022	23	Campbell Road	53	2	1	2	0	2	\$520,000		1,525	\$341	Active listing
Duplex	Highland Ridge	66	2021	17	Campbell Road	50	2	1	2	0	2	\$530,000		1,536	\$345	Active listing
Duplex	Highland Ridge	66	2022	21	Campbell Road	52	2	1	2	1	2	\$569,000		2,165	\$263	Active listing
Duplex	Highland Ridge	66	2021	11	Campbell Rd	47	2	1	2	0	2	\$485,000		1,525	\$318	UAG
Duplex	Highland Ridge	66	2021	10	Campbell Road	41	2	1	2	0	2	\$515,000		1,525	\$338	UAG
Duplex	Highland Ridge	66	2021	1	Wheeler Hill Road	1	2	1	2	0	2	\$475,000		1,525	\$311	UAG
Duplex	Highland Ridge	66	2021	13	Campbell Rd	48	2	1	2	0	2	\$485,000		1,536	\$316	UAG
Duplex	Highland Ridge	66	2021	16	Campbell Rd	38	2	1	2	0	2	\$499,000		1,536	\$325	UAG
Duplex	Highland Ridge	66	2021	8	Campbell Road	42	2	1	2	0	2	\$495,000		1,536	\$322	UAG
Duplex	Highland Ridge	66	2021	3	Wheeler Hill	2	2	1	2	0	2	\$470,000		1,536	\$306	UAG
Duplex	Highland Ridge	66	2022	12	Campbell Rd	40	2	1	2	1	2	\$549,000		2,165	\$254	UAG
Duplex	Highland Ridge	66	2021	14	Campbell Rd	39	2	1	2	1	2	\$549,000		2,165	\$254	UAG
Duplex	Highland Ridge	66	2021	19	Campbell Rd	51	2	1	2	1	2	\$529,000		2,165	\$244	UAG
Duplex	Highland Ridge	66	2021	6	Campbell Road	43	2	1	2	1	2	\$525,000		2,165	\$242	UAG
Duplex	Highland Ridge	66	2021	7	Campbell Road	45	2	1	2	1	2	\$545,000		2,165	\$252	UAG
Duplex	Highland Ridge	66	2021	9	Campbell Road	46	2	1	2	1	2	\$535,000		2,165	\$247	UAG
Duplex	Highland Ridge	66	2021	5	Wheeler Hill Road	3	2	1	2	1	2	\$520,000		2,165	\$240	UAG
Duplex	Highland Ridge	66	2021	7	Wheeler Hill Road	4	2	1	2	1	2	\$520,000		2,165	\$240	UAG
TH	Meadowbrook Village	63	2001	10	Brook Ln	10	2	1	2	2	2	\$450,000	\$450,000	1,932	\$233	11/2/2020
TH	Meadowbrook Village	63	2001	27	Brook Ln	27	2	1	2	1	2	\$429,900	\$435,000	1,932	\$225	3/4/2021
Th	Meadowbrook Village	63	2002	44	Brook Ln	44	2	1	2	1	2	\$460,000	\$460,000	1,932	\$238	9/30/2021
TH	Meadowbrook Village	63	2001	29	Brook Ln	29	2	1	2	0	2	\$400,000	\$388,500	1,960	\$198	5/13/2021
TH	Meadowbrook Village	63	2001	49	Brook Ln	49	2	1	3	0	2	\$460,000	\$440,000	2,030	\$217	11/23/2021
							2	1	2	1	2	\$502,496	\$434,700	1,857	\$276	

#### Harvard, MA Age Restricted Active listings, UAG and Sales last 24 months

							MBR	Full	Half	Gar					
Style	Name	# Units	Yr Blt St#	St Name	Unit #	Beds	Level	Baths	Baths	Spaces	List Price	Sale Price	Sq Ft	PPSF	Sale Date
Duplex	Trail Ridge at Harvard	52	2021 10A	Trail Ridge Way	10A	2	1	2	1	2	\$550,000	\$525,000	2,110	\$249	6/25/2021
Duplex	Trail Ridge at Harvard	52	2020 10B	Trail Ridge Way	10B	2	1	2	1	2	\$525,000	\$550,000	2,110	\$261	7/9/2021
Duplex	Trail Ridge at Harvard	52	2020 10D	Trail Ridge Way	10D	2	1	2	1	2	\$499,900	\$508,100	2,110	\$241	7/1/2021
Duplex	Trail Ridge at Harvard	52	2020 12A	Trail Ridge Way	12A	2	1	2	1	2	\$550,000	\$525,000	2,245	\$234	12/1/2020
Duplex	Trail Ridge at Harvard	52	2020 12B	Trail Ridge Way	12B	2	1	2	1	2	\$510,000	\$516,500	2,245	\$230	1/6/2021
Duplex	Trail Ridge at Harvard	52	2020 12D	Trail Ridge Way	12D	2	1	2	1	2	\$525,000	\$573,970	2,360	\$243	1/21/2020
Duplex	Trail Ridge at Harvard	52	2014 13	Trail Ridge Way	D	2	1	2	1	2	\$499,900	\$499,900	2,377	\$210	5/29/2021
						2	1	2	1	2	\$522,829	\$528,353	2,222	\$238	

#### Hudson, MA Age Restricted Active listings, UAG and Sales last 24 months

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								MBR	Full	Half	Gar					
Style	Name	# Units	Yr Blt	St #	St Name	Unit #	Beds	Level	Baths	Baths	Spaces	List Price	Sale Price	Sq Ft	PPSF	Sale Date
TH	Sauta Farm	66	2006	17	Hummock Way	17	2	1	2	1	2	\$559 <i>,</i> 000	\$546,500	1,929	\$283	9/11/2020
TH	Sauta Farm	66	2006	17	Hummock Way	17	2	1	2	1	2	\$599 <i>,</i> 000	\$615,000	2,112	\$291	9/1/2021
TH	Sauta Farm	66	2007	34	Hummock Way	34	2	1	2	1	2	\$650 <i>,</i> 000	\$675 <i>,</i> 000	2,582	\$261	10/12/2021
TH	Sauta Farm	66	2006	6	Hummock Way	40	2	1	2	1	2	\$625 <i>,</i> 000	\$615,000	2,980	\$206	1/15/2021
TH	Sauta Farms	66	2006	15	Sauta Farm Way	15	2	1	2	1	2	\$614,900	\$585 <i>,</i> 000	2,537	\$231	5/15/2020
TH	Sauta Farms	66	2006	1	Sauta Farm Way	1	2	1	2	1	2	\$619 <i>,</i> 900	\$625 <i>,</i> 000	2,723	\$230	9/15/2021
Flat	The Esplanade	140	2005	248	Main St	403	1	1	1	0	1	\$215 <i>,</i> 900	\$209 <i>,</i> 000	777	\$269	2/1/2021
Flat	The Esplanade	140	2005	250	Main St	105	1	1	1	0	1	\$214,900	\$215 <i>,</i> 000	893	\$241	4/23/2021
Flat	The Esplanade	140	2005	250	Main St	406	2	1	2	0	1	\$270 <i>,</i> 000	\$265,000	1,119	\$237	12/11/2020
Flat	The Esplanade	140	2005	248	Main Street	310	2	1	2	0	0	\$170,000	\$170,000	1,121	\$152	2/10/2020
Flat	The Esplanade	140	2005	248	Main St	213	2	1	2	0	1	\$249 <i>,</i> 900	\$249 <i>,</i> 900	1,130	\$221	10/22/2021
Flat	The Esplanade	140	2005	248	Main St	302	2	1	2	0	0	\$235 <i>,</i> 400	\$235,400	1,130	\$208	9/2/2020
Flat	The Esplanade	140	2005	248	Main Street	202	2	1	2	0	1	\$245,200	\$245,000	1,130	\$217	9/30/2021
Flat	The Esplanade	140	2005	248	Main St	314	2	1	2	0	0	\$235 <i>,</i> 400	\$230,000	1,130	\$204	4/12/2021
Flat	The Esplanade	140	2005	250	Main St	205	2	1	2	0	1	\$267 <i>,</i> 500	\$260,000	1,131	\$230	1/15/2021
Flat	The Esplanade	142	2005	248	Main Street	208	2	1	2	0	1	\$260,000	\$262,000	1,133	\$231	8/19/2020
Flat	The Esplanade	254	2005	248	Main Street	305	2	1	2	0	1	\$265 <i>,</i> 000	\$265 <i>,</i> 000	1,138	\$233	9/30/2020
Flat	The Esplanade	140	2005	248	Main St	401	2	1	2	0	1	\$279 <i>,</i> 000	\$278 <i>,</i> 000	1,141	\$244	3/19/2020
Flat	The Esplanade	140	2005	250	Main Street	221	2	1	2	0	1	\$284,900	\$285 <i>,</i> 000	1,141	\$250	3/17/2021
Flat	The Esplanade	140	2005	248	Main St	301	2	1	2	0	1	\$275 <i>,</i> 000	\$275,000	1,141	\$241	12/14/2021
Flat	The Esplanade	140	2005	250	Main St	321	2	1	2	0	1	\$284,900	\$285,000	1,141	\$250	4/24/2020
Flat	The Esplanade	140	2005	250	Main St	209	2	1	2	0	1	\$285 <i>,</i> 000	\$270 <i>,</i> 000	1,146	\$236	7/29/2021
Flat	The Esplanade	140	2005	250	Main St	310	2	1	2	0	1	\$275 <i>,</i> 000	\$275 <i>,</i> 000	1,146	\$240	5/11/2021
Flat	The Esplanade	140	2005	250	Main St	418	2	1	2	0	1	\$279 <i>,</i> 900	\$280,000	1,147	\$244	12/22/2021
Flat	The Esplanade	140	2005	250	Main	319	2	1	2	0	1	\$265 <i>,</i> 000	\$262,000	1,147	\$228	2/26/2020
Flat	The Esplanade	140	2005	250	Main St	118	2	1	2	0	0	\$242,000	\$265,000	1,147	\$231	4/29/2021
Flat	The Esplanade	140	2005	250	Main St	201	2	1	2	0	1	\$249 <i>,</i> 000	\$253 <i>,</i> 000	1,148	\$220	6/19/2020
Flat	The Esplanade	140	2005	250	Main St	307	2	1	2	0	1	\$270,000	\$270,000	1,148	\$235	10/19/2021

#### Hudson, MA Age Restricted Active listings, UAG and Sales last 24 months

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								MBR	Full	Half	Gar					
Style	Name	# Units	Yr Blt	St #	St Name	Unit #	Beds	Level	Baths	Baths	Spaces	List Price	Sale Price	Sq Ft	PPSF	Sale Date
Flat	The Esplanade	140	2005	248	MAIN STREET	417	2	1	2	0	1	\$279,975	\$276,000	1,149	\$240	1/29/2020
Flat	The Esplanade	140	2005	250	Main	319	2	1	2	0	1	\$285,000		1,147	\$248	UAG
Det	The Villages at Quail R	150	2005	2	Rotherham Way	D	2	1	2	1	1	\$399,900	\$450,000	1,833	\$246	7/16/2021
Att TH	The Villages at Quail R	150	2003	2A	Strawberry Ln	А	2	1	2	0	2	\$429,900	\$452,000	1,719	\$263	8/26/2021
Att TH	The Villages At Quail R	150	2003	6	Autumn Dr	В	2	1	2	1	1	\$399,900	\$410,000	1,833	\$224	8/4/2021
Att TH	The Villages At Quail R	150	2003	9	Autumn Dr	С	2	1	2	1	1	\$399,900	\$399,900	1,833	\$218	11/29/2021
Att TH	The Villages at Quail R	150	2003	3	Strawberry Lane	D	2	1	2	1	1	\$409,900	\$421,000	1,833	\$230	6/18/2021
Att TH	The Villages at Quail R	150	2003	6	Strawberry Lane	G	2	1	2	1	1	\$409,900	\$420,000	1,833	\$229	6/24/2021
Att TH	The Villages at Quail R	150	2003	8	Strawberry Lane	В	2	1	2	1	1	\$429,900	\$430,000	1,833	\$235	8/16/2021
Att TH	The Villages at Quail R	150	2004	5	Strawberry Ln	Н	2	1	2	1	1	\$369,900	\$358,000	1,833	\$195	1/24/2020
Att TH	The Villages At Quail R	150	2002	3	Autumn Drive	Е	2	1	2	1	1	\$375,000	\$375,000	1,833	\$205	6/26/2020
Att TH	The Villages at Quail R	150	2003	3	Strawberry Lane	Α	2	1	2	1	2	\$419,000	\$419,000	1,833	\$229	7/17/2020
Att TH	The Villages At Quail R	150	2002	3	Autumn Dr	G	2	1	2	0	1	\$392,000	\$392,000	1,838	\$213	3/30/2020
Att TH	The Villages at Quail R	150	2003	6	Strawberry Ln	F	2	1	2	0	1	\$374,900	\$367,500	1,838	\$200	2/21/2020
Att TH	The Villages at Quail R	150	2005	6	Rotherham Way	F	2	1	2	0	1	\$395,000	\$405,000	1,838	\$220	3/12/2021
Att TH	The Villages at Quail R	150	2005	4	Rotherham Way	С	2	1	2	0	1	\$399 <i>,</i> 900		2,584	\$155	UAG
Det	WestRidge	136	2008	10	Fletcher Cir	10	3	1	3	1	2	\$625,000	\$625,000	2,055	\$304	11/3/2020
Det	WestRidge	136	2014	16	Barretts Rd	16	3	1	2	1	2	\$585,000	\$577,500	2,088	\$277	11/9/2020
Det	WestRidge	136	2014	16	Barretts Rd	18	3	1	2	1	2	\$649,900	\$649,900	2,088	\$311	5/17/2021
Det	WestRidge	136	2014	31	Stevens Rd	31	3	1	2	1	2	\$565,000	\$560,000	2,270	\$247	1/15/2020
Det	WestRidge	0	2014	32	Stevens Rd	32	3	1	2	1	2	\$629 <i>,</i> 900	\$636 <i>,</i> 000	2,452	\$259	8/31/2020
Det	WestRidge	135	2014	13	Barretts Road	13	3	1	2	1	2	\$609,000	\$595 <i>,</i> 000	2,492	\$239	10/9/2020
Att TH	WestRidge	136	2016	33	Hastings Road	33	2	1	2	1	1	\$485,000	\$485 <i>,</i> 000	1,758	\$276	1/29/2021
Att TH	WestRidge	136	2015	40	Stevens Rd.	40	2	1	2	1	2	\$569 <i>,</i> 900	\$583 <i>,</i> 000	1,887	\$309	4/20/2021
Att TH	WestRidge	136	2008	19	Dyson Circle	19	2	1	2	1	2	\$549 <i>,</i> 900	\$565 <i>,</i> 000	2,055	\$275	7/6/2021
Att TH	WestRidge	136	2012	7	Townsend Rd	7	2	1	2	1	2	\$559 <i>,</i> 900	\$569,900	2,070	\$275	9/7/2021
Att TH	WestRidge	147	2010	4	Westridge Rd	4	2	1	2	1	1	\$550,000	\$535,000	2,093	\$256	1/29/2021
Att TH	WestRidge	136	2013	10	Hastings Rd	10	2	1	2	1	2	\$550,000	\$550 <i>,</i> 000	2,127	\$259	10/9/2020
Att TH	WestRidge	136	2008	19	Dyson Circle	19	2	1	2	1	2	\$525,000	\$500,000	2,134	\$234	12/4/2020
Att TH	WestRidge	132	2011	8	Westridge Rd	8	2	1	2	1	2	\$579 <i>,</i> 900	\$572,000	2,221	\$258	10/16/2020
Att TH	WestRidge	136	2014	4	Fletcher Cir	4	2	1	2	1	2	\$560,000	\$560,000	2,252	\$249	8/18/2020
Att TH	WestRidge	136	2010	6	Barretts Road	6	3	1	2	1	2	\$629,000	\$642,500	2,271	\$283	5/20/2021
							2	1	2	1	1	\$411,318	\$414,603	1,704	\$240	

#### Lancaster, MA Age Restricted Active listings, UAG and Sales last 24 months

								MBR	Full	Half	Gar					
Style	Name	# Units	Yr Blt	St #	St Name	Unit #	Beds	Level	Baths	Baths	Spaces	List Price	Sale Price	Sq Ft	PPSF	Sale Date
TH	Blue Heron Pond	58	2006	103	Red Tail Way	103	2	1	2	1	1	\$208,200	\$208,200	1,452	\$143	7/2/2020
TH	Blue Heron Pond	58	2006	452	Blue Heron Drive	452	2	1	2	1	1	\$207,200	\$207,200	1,477	\$140	7/7/2021
TH	Blue Heron Pond	58	2006	705	Blue Heron Drive	705	2	1	2	1	1	\$330,000	\$330,000	1,865	\$177	6/29/2020
TH	Blue Heron Pond	58	2009	650	Blue Heron Dr	650	2	1	2	1	1	\$350,000	\$340,000	1,877	\$181	2/3/2020
Det	Eagle Ridge	115	2005	230	Mary Catherine Drive	e	3	1	2	0	2	\$389 <i>,</i> 900	\$390,000	1,677	\$233	4/28/2020
Det	Eagle Ridge	115	2004	397	Nicholas Dr		2	1	2	0	2	\$508,000	\$493,000	1,697	\$291	9/23/2021
Det	Eagle Ridge	115	2011	31	Nicholas Dr		2	1	2	0	2	\$549 <i>,</i> 900	\$550,000	1,802	\$305	11/29/2021
Det	Eagle Ridge	115	2005	240	Mary Catherine Dr		3	1	2	1	2	\$537,000	\$517,000	2,348	\$220	11/30/2020
Det	Eagle Ridge	115	2005	224	Nicholas Dr		2	1	2	1	2	\$599 <i>,</i> 900	\$590,000	2,368	\$249	10/16/2020
Det	Eagle Ridge	115	2003	61	Shannon Way		2	1	2	0	2	\$624,900	\$600,000	2,413	\$249	11/16/2021
Det	Eagle Ridge	115	2004	88	Mary Catherine Dr		2	1	2	0	2	\$479 <i>,</i> 900	\$465,000	2,439	\$191	3/12/2020
Det	Eagle Ridge	115	2004	52	Mary Catherine Dr		3	1	2	0	2	\$619 <i>,</i> 900	\$635,000	2,607	\$244	8/26/2021
Det	Eagle Ridge	115	2002	27	Shannon Way		3	1	2	1	2	\$524 <i>,</i> 900	\$520,000	2,720	\$191	6/19/2020
Det	Eagle Ridge	115	2008	158	Nicholas Dr		3	1	2	1	2	\$609 <i>,</i> 900	\$620,000	2,734	\$227	6/18/2021
Det	Eagle Ridge	115	2004	357	Nicholas Dr		3	1	2	1	2	\$535,000	\$515,000	2,758	\$187	7/15/2021
Det	Eagle Ridge	115	2005	209	Nicholas Dr		3	1	4	1	2	\$649,900	\$675,000	2,788	\$242	6/3/2021
Det	Eagle Ridge	115	2004	365	Nicholas Drive		2	1	3	0	2	\$549 <i>,</i> 800	\$555,000	3,458	\$161	5/28/2020
Det	Eagle Ridge	115	2008	89	Nicholas Drive		2	1	2	0	2	\$549 <i>,</i> 500		1,965	\$280	UAG
							2	1	2	1	2	\$490,211	\$482,965	2,247	\$217	

#### Stow, MA Age Restricted Active listings, UAG and Sales last 24 months

								MBR	Full	Half	Gar					
Style	Name	# Units	Yr Blt	St #	St Name	Unit #	Beds	Level	Baths	Baths	Spaces	List Price	Sale Price	Sq Ft	PPSF	Sale Date
TH	Arbor Glen	66	2008	36	Heather Ln	36	2	1	3	1	2	\$585 <i>,</i> 000		2,639	\$222	CTG
TH	Arbor Glen	66	2009	14	Heather Lane	48	2	1	2	1	2	\$529 <i>,</i> 900	\$534,000	2,031	\$263	10/25/2021
TH	Arbor Glen	66	2007	30	Arbor Glen Dr	30	2	1	2	1	2	\$489 <i>,</i> 900	\$490,000	2,040	\$240	10/15/2020
TH	Arbor Glen	66	2010	56	Heather Ln	56	2	1	2	1	2	\$425 <i>,</i> 000	\$419,000	2,215	\$189	8/18/2020
TH	Arbor Glen	66	2008	27	Arbor Glen Dr	27	2	1	2	1	2	\$489 <i>,</i> 900	\$495 <i>,</i> 000	2,324	\$213	3/26/2020
TH	Arbor Glen	66	2007	14	Arbor Glen Dr	14	2	1	2	1	2	\$489 <i>,</i> 900	\$492,000	2,579	\$191	8/10/2020
TH	Arbor Glen	66	2008	38	Arbor Glen Dr	38	2	1	3	1	2	\$499 <i>,</i> 500	\$490,000	3,100	\$158	7/13/2020
TH	Faxon Farm	76	2004	26	Faxon Drive	26	2	1	2	1	2	\$419 <i>,</i> 000	\$420,000	1,792	\$234	8/21/2020
TH	Faxon Farm	76	2004	24	Faxon Drive	24	2	1	2	1	2	\$569 <i>,</i> 900	\$625,000	1,871	\$334	8/26/2021
Flat	Meeting House at Stov	75	2002	34	Meeting House Lane	102	2	1	1	1	0	\$319,000	\$319,000	1,041	\$306	12/3/2021
Flat	Meeting House at Stov	76	2002	34	Meeting House Lane	219	2	1	2	0	1	\$320,000	\$310,000	1,043	\$297	9/29/2021
Flat	Meeting House at Stov	76	2002	34	Meeting House Lane	321	2	1	2	0	0	\$305 <i>,</i> 000	\$290,000	1,175	\$247	4/1/2020
Flat	Meeting House at Stov	76	2002	34	Meeting House Lane	u211	2	1	2	0	1	\$325,000	\$312,000	1,197	\$261	6/30/2020
Flat	Meeting House at Stov	76	2002	34	Meeting House Lane	107	2	1	2	0	1	\$349,000	\$337,000	1,285	\$262	5/21/2021
Flat	Meeting House at Stov	76	2002	34	Meeting House Lane	201	2	1	2	0	1	\$360,000	\$355,000	1,619	\$219	9/8/2021
Flat	Meeting House at Stov	76	2002	34	Meeting House Lane	304	2	3	2	0	0	\$318,900		1,074	\$297	UAG
Det	Regency at Stow	66	2018	21	Ridgewood Dr	21	2	1	3	0	2	\$879,000	\$880,000	2,276	\$387	4/30/2021
TH	Regency at Stow	66	2018	39	Ridgewood Dr	39	2	1	2	1	2	\$700,000	\$750,000	1,947	\$385	11/29/2021
							2	1	2	1	1	\$465,217	\$469,875	1,847	\$261	